

To: Participants of the Tender,

E-Tender (Online) No. 53/20

A Framework Tender to Locate, Examine and Deliver Technological Solutions for the Establishment and Operation of a Smart Airspace to Support Multirotor and UAS Flights

Clarification Notice no.3¹

Ayalon Highways Co. Ltd (the “**Company**”/ “**Ayalon Highways**”) is hereby publishing amendments to the threshold requirements, and its response to questions and requests for clarifications regarding the Tender in subject (the “**Tender**”).

A. Amendments to Threshold Requirements

1. The Threshold requirement in Section 5.1.2 is hereby nullified.
2. The version of the threshold requirement in Section 5.3.2 is nullified and replaced with the following version:
“The Bidder developed and deployed an IT system that on the due date of Tender proposal submissions is in use for at least two years, for a client that is an entity in the aviation industry and/or bank and/or insurance company and/or primary HMO, and/or a government hospital, and/or a main defense industry and/or army”.
3. The version of the threshold requirement in Section 5.4.2 will be nullified and replaced with the following version:
“The Bidder has at least six consecutive months experience during the five years before the due date for Tender proposal submission in redundant and protected database (DB) system management, including database management, as per the Privacy Protection Law 5741-1981

¹ In the event of any conflict or inconsistency between the terms and conditions of this English version and any terms or conditions set forth in the Hebrew version of the clarification notice, the terms and conditions set forth in the Hebrew version shall prevail.

and its regulations, or in accordance with the European Convention for the Protection of Individuals with Regard to Automatic Processing of Sensitive Data (GDPR), or other regulation in accordance with a law of a country that insures a level of protection no lesser, *mutatis mutandis*, than the level of protection of data provided for by the Israeli law, for a client that is an entity in the aviation industry and/or bank and/or insurance company and/or primary HMO and/or a government hospital and/or a main defense industry and/or army”.

4. The version of the threshold requirement in Section 5.5.1 will be nullified and replaced with the following version:

“The Bidder or a subcontractor on the Bidders behalf meets all the mandatory requirements for Service Package No.4 as specified in Volume 4 – “Principles for Composing the Technical Response”.

B. Clarifications

Number	Relevant Document	Chapter/ Section	Page Number	Question	Answer
1.	Terms Volume 1	1.5.3 a-i	7	1. What is the required ratio between information intake and permitted flight? 2. What is the course of action regarding immediate delivery service, for example the use of UAS for emergencies?	1. Less than 3 seconds (in most instances automatic). 2. No course of action is required since decision time is less than 3 seconds.
2.	Terms Volume 1	Footnote number 3	7	Please clarify the requirement for distribution control. Why is the requirement necessary?	The distribution of the aerial photo is per authorization and priority in time of the distribution (compartmentalization and authorization).
3.	Terms Volume 1	5.1.1	15	Please clarify the requirement for “Representative office in Israel” and to whom it relates among the parties of the Joint Venture.	The requirement relates to the Joint Venture. It is hereby clarified that “Representative office in Israel” for the purposes of the threshold requirement, is a representative (a person) of the Joint Venture/ Corporation, resident in Israel. A foreign Bidder will state the name of the representative in Israel and means of communication with said representative, in appendix 1 (Bidder's contact person).
4.	Terms Volume 1	5.1.1	15	Please Clarify if a Joint Venture can be unincorporated (contractual).	An unincorporated Joint Venture may submit a proposal. Notwithstanding, in the event that the

					<p>winning participant is an unincorporated Company/partnership, as a prerequisite to signing the contract, the winning participant will be required to register as a Company/Partnership or a Foreign Company, accordingly to Israeli Law. The Requirement is also relevant to a Foreign corporation not registered in Israel. The winning participant will be required to submit a request for registration, and present proof of said request, within 14 days of the announcement regarding the results of the Tender.</p>
5.	Terms Volume 1	5.1.2	15	Please clarify the threshold requirement for the bidder to hold a valid certification by the National Cyber Security Authority.	The requirement is hereby nullified.
6.	Terms Volume 1	5.1.3	15	Can foreign Corporations partner with Israeli Corporations for the purposes of fulfilling the threshold requirements of the Tender.	A Joint Venture may include non-Israeli Corporations.
7.	Terms Volume 1	5.1.3	15	Can the threshold requirement be proven by several partners ?	A joint Venture may submit a proposal. Please see answer to question number 17 below. For the avoidance of any doubt, the threshold requirement must be fulfilled in full by at least one party to the Joint Venture.
8.	Terms Volume 1	5.1.3	15	Please consider lowering or waving the requirement regarding the NIS 10 Million Business Cycle - if the Bidder demonstrates proven performance in previous projects.	The request is denied.
9.	Terms Volume 1	5.1.3	15	Is the requirement regarding the NIS 10 Million Business Cycle is for each one of the years 2017-2019.	The bidders are required to demonstrate a Business Cycle of the NIS 10 Million for each of the years 2017-2019.
10.	Terms Volume 1	5.1.4	15	Regarding the requirement “Valid Tax Deduction at source”, could you specify the documents required in case of invoicing from abroad.	The requirement is nor relevant to Foreign Bidders.
11.	Terms Volume 1	5.2.1	16	Please clarify the contradiction between the requirement in Section 5.2.1 for the bidder to be experienced in manning and operating	The bidders are required to be experienced in the field of manning control rooms, as specified in Section 5.2.1 of volume A.

				service centers on a 24/7 basis in the field of manning control rooms, versus the requirement in the second section of appendix 6.1 for the bidder to be experienced in manning and operating service centers on a 24/7 basis in the field of flight control.	Please see the attached revised appendixes 6.1-6.4, that will replace the original appendixes included in the Tender Terms booklet, and will be deemed as the mandatory appendixes for the purposes of the proposal.
12.	Terms Volume 1	5.3.2	16	The requirement in section 5.3.2 is for the bidder to be experienced in working vis-à-vis the CAAI and/or the IAA and/or the IAF and/or ACU Command. Does development and deployment of said IT system for a Main Defense Industry or Army qualify?	The request is approved. Please see section A of the notice above. See as well the attached revised appendixes 6.1-6.4, that will replace the original appendixes included in the Tender conditions booklet, and will be deemed as the mandatory appendixes for the purposes of the Proposal.
13.	Terms Volume 1	5.3.2+5.4.2	16	Please consider revising the threshold requirements so to allow to demonstrate the required experience for a client that is an entity in the aviation industry, and or bank and or insurance company and or primary HMO and or a governmental Hospital- not necessarily in Israel.	The request is approved. Please see section A of the notice above.
14.	Terms Volume 1	5.4.2	16	Please consider revising the threshold requirements so to allow to demonstrate the required experience with regards to redundant and protected database system management, including database management as per other relevant regulation, as well as the Privacy Protection law 5741-1981 and its regulations.	The request is approved. Please see section A of the notice above. For this threshold requirement- “the law of the country to which the data is transferred ensures a level of protection no lesser, <i>mutatis mutandis</i> , than the level of protection of data provided for by Israeli Law”- including the following principles: (1) Data shall be gathered and processed in a legal and fair manner; (2) Data shall be held, used and delivered only for the purpose for which it was received; (3) Data gathered shall be accurate and up to date; (4) The right of inspection is reserved to the data subject; (5) The obligation to take adequate security

					measures to protect data in databases is mandatory.
15.	Terms Volume 1	5A	17	We understand that as the proposal will be signed by each of the parties to the Joint Venture, there is no need to draft a power of attorney or similar, giving one of the parties the power to sign on behalf of other participating parties. Please confirm this.	Confirmed, all parties to the Joint Venture are required to sign the proposal individually, as specified in section 5A.
16.	Terms Volume 1	6.2	18	Please clarify the mandatory submission date of the Technical Response.	The bidders are required to submit the Technical response with the rest of the proposal on the due date for the submission of proposals.
17.	Terms Volume 1	Appendixes 1-10	38-62	Please clarify regarding appendixes 1-10, in case of a Joint Venture, if the terms and the appendixes must be presented and fulfilled by the Joint Venture leader or all Joint Venture parties.	It is hereby clarified that all parties must sign the proposal documents, as specified in section 5A, whereas the necessary threshold requirements must be fulfilled jointly, so that each of the threshold requirements may be fulfilled in one or some of the parties, as long as all of the threshold requirements are fulfilled [with the exception of the threshold requirement in section 5.1.5 that will be fulfilled by all parties, and 5.1.4 for a partner incorporated in Israel]. However, it is clarified that each threshold requirement must be fulfilled <u>in full</u> by at least one of the parties (i.e. if a threshold requirement is fulfilled only jointly by several members of the Joint Venture, such experience will not be considered as fulfillment of the threshold requirement).
18.	Terms Volume 1	Appendix 7	57	Please confirm if in Appendix 7, the Financial Director can replace the signature of a Certified Public Accountant.	The Request is denied.
19.	Terms Volume 1	General		With regards to the formation of a Joint Venture, is it necessary, when submitting a proposal, to also include a Letter of Intent (or any other formal	No need for such documents. Please see answer to question number 4 above.

				document), detailing the parties intention to form a Joint Venture if they were announced as winners?	
20.	Terms Volume 1	General		Can a non US corporation hold 51 % of the Joint Venture.	There is no impediment. Please see answer to question number 3 above.
21.	Terms Volume 1	General		Are there any requirements for the winner to establish an Israeli Bank account?	To be determined to the discretion of Ayalon Highways, subject to the stipulations of an Individual Referral according to the terms of the Tender.
22.	Terms Volume 1	General		<p>Please clarify if the bidder can present a subcontractor in order to fulfill the threshold conditions. If so, please clarify as follows:</p> <ol style="list-style-type: none"> 1. The bidder may rely on experience exhibited by the subcontractor for some of the threshold conditions. 2. Regarding the documents specified in section 9, please clarify as follows: <ol style="list-style-type: none"> 1. A signature of the main contractor (bidder) is sufficient. 2. Regarding sections relating to the experience of the subcontractor, the relevant documents will be signed by the subcontractor. 3. The Main contractor (bidder) will add the bidders initials on all documents, including the relevant documents to the subcontractor. 	<p>It is hereby clarified that with the exception of the threshold requirements specified in sections 5.2.1 and 5.5.1, that can be exhibited with regards to the bidder or a subcontractor on the bidders behalf, all other threshold requirements specified in section 5 must be fulfilled by the bidder exclusively.</p> <p>Regarding sections 5.2.1 and 5.5.1, the documents will be submitted both with the bidders and the subcontractors signatures (if relevant), as well as the bidders initials.</p> <p>It is clarified that should the bidder rely on a subcontractors experience with regards to the threshold requirement specified in section 5.2.1 and/or 5.5.1, should he be given a task that requires services as specified in said sections, the services will be rendered by said subcontractor, in accordance to an agreement with the subcontractor valid for the duration of the agreement between Ayalon Highways and the Bidder, according to this Tender.</p>
23.	Terms Volume 1	General		<p>In the event that the proposal is submitted by a Joint Venture, please clarify as follows:</p> <ol style="list-style-type: none"> 1. The threshold requirements can be fulfilled by some or one member of the Joint Venture. 	<ol style="list-style-type: none"> 1. Please see answer to question number 17. 2. a – If the threshold requirements are fulfilled by some of the parties (subject to the provisions above), the information provided in the affidavit will relate to said party (at least one), with the

				<p>2. Regarding Section 9-</p> <p>a- Specify the documents relevant to all Joint Venture members, and the documents relevant only to some of the members.</p> <p>b- Is section 9.5 Relevant to Joint Ventures?</p> <p>c- In what way should the appendixes and forms be filled- some statements are in singular.</p>	<p>clarification specifying that; Notwithstanding, all parties will sign the affidavit, as specified in section 5A, and for such purposes can add additional pages with attested signatures, as attached in appendix B to this notification.</p> <p>2. b+c-</p> <p>The forms mentioned in sections 9.1.1, 9.1.4-9.1.5, and 9.2.4- 9.2.8 will be submitted by each party to the Joint Venture.</p> <p>The forms mentioned in sections 9.1.3 and 9.1.6- as specified in answer to question number 17 above.</p> <p>The forms mentioned in sections 9.2.1-9.2.3 and 9.2.9- will be submitted by the Joint Venture.</p> <p>It is hereby clarified that in addition to the specification above all members of the Joint Venture will sign all pages of the proposal, accordingly to section 5A (Volume A).</p> <p>Also, it is clarified that any declaration and/or commitment given in the name of the bidder will be deemed as a declaration and/or commitment of the Joint Venture, all parties included.</p> <p>Under the name of the bidder in Appendix A the Joint Venture will specify all of parties to the Joint Venture.</p>
24.	Terms Volume 1	General		We request information on the participants in the Bidders gathering.	The request is denied.
25.	Terms Volume 1	General		Can a Bidder participate in more than one consortia in submitting a proposal?	The request is denied. As specified in section 5A each member of the Joint Venture is entitled to participate in one proposal only.
26.	Standard Suppliers agreement - Vol 3	8	7	With regards to the Consideration for the services provided- Please consider to apply indexation according to the Consumer Price Index.	The request is denied.
27.	Standard Suppliers agreement - Vol 3	8	7	<ol style="list-style-type: none"> 1. Please clarify if the invoice is going to be monthly or be deliverables; 2. Please confirm the currency of payment; 	<ol style="list-style-type: none"> 1. As mentioned in Section 8.5 of the agreement, the payment will be carried out in accordance with the services rendered, as specified in the conditions of an Individual Referral.

				<ol style="list-style-type: none">3. Please confirm the time required by the Client in order to approve report for invoicing;4. Please confirm the time for payment according to “The Payment Ethics Law 5777-2017”.5. Please confirm that in case of JV the leading member shall invoice the services, or it is going to be allowed for each member to invoice its share of works to the Client.	<ol style="list-style-type: none">2. The currency is NIS.3. Depending on the validity of the invoices submitted, including subject to pertinent documentation, as specified in section 8.7 of the agreement. It is clarified that Ayalon Highways may require amendments and additional documents, including in the event that it may deem at its sole discretion, that pertinent documents were not submitted in full. Notwithstanding the above, the company is in compliance with “The Payment Ethics Law 5777-2017”.4. It is clarified that payment will be carried out within 45 days from the end of the month in which the invoice was submitted, subject to section 8.6-8.7 of the agreement.5. Regarding a Joint Venture, the Joint Venture will invoice the services jointly. It is clarified that the consideration will be paid to the Joint Venture as a single unit, and the parties to the Joint Venture will hold the sole responsibility to allocate the payment amongst the members of the Joint Venture, at their own discretion. For the avoidance of any doubt, the parties wave any claim and/ or demand towards Ayalon Highways with regards to the allocation of the payment amongst the parties, and confirm that with the transferal of the payment by Ayalon Highways according to the information provided by the Joint Venture, Ayalon Highways will have
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					fulfilled in full its obligations towards the parties to the Joint Venture in this regard, jointly and separately.
28.	Standard Suppliers agreement - Vol 3	8	7	It is unclear whether the consideration is a fixed price or according to reported hours.	The terms of the consideration will be determined specifically for each Individual Referral to be distributed by Ayalon Highways, in accordance to the provision specified in Section 7 of the Tender Terms (Volume A).
29.	Standard Suppliers agreement - Vol 3	12.4	11	<p>Please confirm, regarding Section 12.4 of the Standard Suppliers agreement as follows:</p> <ol style="list-style-type: none"> 1. The provisions specified in this Section relate only to components developed specifically for the Company for the purposes of the agreement. Any intellectual property developed by the supplier prior to signing the agreement and/or outside the scope of the agreement (IP background) will remain the sole property of the supplier. 2. The rights to the Service products developed by the supplier for the purposes of the agreement, are rights to use licenses only, and do not include rights to transfer and/or sell the Intellectual property the third parties. 	<ol style="list-style-type: none"> 1. It is clarified that the provisions specified in section 12.4 do not apply to Intellectual property developed by the supplier prior to signing the agreement and/or not for the purposes of the services rendered in accordance to the agreement. However the Bidder agrees and confirms that Ayalon highways will be permitted to make use at its sole discretion and indefinitely, of any intellectual property and/ or data received via the rendering of the services according to the agreement and the framework agreement and/or required for the purposes of the technological solution provided by the bidder for the purposes of the services, without intitling the Bidder to any consideration for said use. 2. The request is denied. It is clarified that Ayalon Highways rights to Intellectual Property in accordance to this section will apply to Service products developed for the purposes of the services rendered to the Company, and that Ayalon highways will be intitled to make any use in its discretion in the Service products and, <i>inter alia</i>, to transfer them to any party

					(including the Ministry of Transport and any other Public entity), as mentioned in section 12.2 of the agreement. It is clarified that the aforementioned does not apply to Intellectual property developed by the supplier prior to signing the agreement and/or not for the purposes of the services rendered in accordance to the agreement (subject to the provisions in section 1 above).
30.	Principles Technical offer- Vol 4	3.3,4.6.3	2-3	What are the expectations with regards to mechanized connectivity and coordination with police and municipal authority drones.	There is no such requirement, the intention is to have them interfacing with the UTM.
31.	Principles Technical offer- Vol 4	3.3,4.6.3	2-3	Ariel defense sites, crime and Terror threats- is it the intention to create a systematic support, to initiate actions such as Multirotor force for policing and interception of threatening drones?	No
32.	Principles Technical offer- Vol 4	6.1.2, 4.6.3,8	3,6,8-19	Interface with the air force/TMA- is it the intention to export the picture to the air force/TMA, or to import. In the event of import - is it the intention to add fusion abilities to aerial photo in the system	The Intention is to export the aerial photo and to receive constrains.
33.	Principles Technical offer- Vol 4	6.2.1	6	“The default Alternative, the USP, is situated, physically in the Metropolitan Control Center”. Can the solution be based on a public cloud? A public Cloud based solution may be officiant and compatible with such a system, and allows for more flexibly and growth potential.	The USP will be located in the Metropolitan Control Center. It is clarified that the issue of the architectural solution will be dealt with in Individual Referrals that will be distributed from time to time by Ayalon Highways.
34.	Principles Technical offer- Vol 4	8 -C2 Metropolitan 1	8	Is it required to support the data management from a central location, similar to SWIM (System Wide Information), or every component in the system communicates directly with other components (peer to peer) and locates it independently?	Open to Bidders discretion in light of the UTM architecture specified in Volume 4.

35.	Principles Technical offer- Vol 4	8 -C2 Metropolitan 2	10	We request details regarding the necessary interfaces.	The bidders are required to propose the necessary interfaces. Preference will be given to existing solutions.
36.	Principles Technical offer- Vol 4	Chapter 2	10-11,18	It seems that there is a similarity between the requirements in “C2 Metropolitan 3”, “R&D11” and “C2-Charectarestics and Services-2”. Please clarify the differences, and the dividing line between the different requirements	The first is interface, the second algorithm and the third is concept (a conflict solution proposal).
37.	Principles Technical offer- Vol 4	8, information provider 2	2	Did you Intend a 4D map?	The Requirement is for an updated DSM.
38.	Principles Technical offer- Vol 4	8 C2- Characteristics and Services-1	11	C2- Characteristics and Services-1: Flight Control at the Exit and distribution point - Please clarify in whose responsibility said component.	Constrains management and responsibility in accordance with the UTM architecture
39.	Principles Technical offer- Vol 4	8, information provider 3	12	What is the data update rate?	Immediately with the receipt of data + cyclicity upon route opening.
40.	Principles Technical offer- Vol 4	8, USP-1	14	Please clarify the requirements according to this Section.	The bidder will specify the required effort in order to add a service provider (including drone deployment) to the system.
41.	Principles Technical offer- Vol 4	Chapter 2 R&D 2-3	15-16	In the comment column regarding R&D 2, SIM cards are mentioned - do you intend for the registration to be done in this method or does this comment relevant to R&D3?	A preference will be given to a solution based on an International Standard that has already been assimilated.
42.	Principles Technical offer- Vol 4	Chapter 2	17,18	Regarding R&D 6,7,8,9,14- Please clarify as to why such requirements relate to Service Package number 4.	R&D 6,7,8,9,14 are not intended to relate to Service package number 4.
43.	Principles Technical offer- Vol 4	8-R&D 13	18	It is unclear what was your Intention – “Case and response analysis”.	In accordance with R&D 19.
44.	Principles Technical offer- Vol 4	8-R&D 13	18	Please clarify the requirement - What type of cases and responses do you require? Is the requirement is for case analysis?	In accordance with R&D 19.

45.	Principles Technical offer- Vol 4	8-R&D 21	19	What type of Interface is required? For example Interaction with vessels such as DJI?	A preference to ASTM standard of RID or any other civilian standard.
46.	Principles Technical offer- Vol 4	8	18.19	Regarding R&D 19 and 13, please clarify the difference between “Case and response analysis” and “Analysis according to scenarios”.	In accordance with R&D 19.
47.	Principles Technical offer- Vol 4	8	19	Regarding R&D 20 - “Managing requests for aerial closure” did you intend a permitted flight request = an aerial closure request, or a request from the air force for aerial closure (= land all vessels).	The intention was not for a request for aerial closure.
48.	Principles Technical offer- Vol 4	8	17-19	Please clarify the requirement for mandatory response regarding R&D 5-6, 13-20. Is the response mandatory in the event that the Bidders proposal is in other fields?	Please note that with regards to each of the requirements there is also a specification of the relevant service package.
49.	Principles Technical offer- Vol 4	8	8-19	Is the proposal for Metropolitan control system required to be a shelf product COTS, or for the development of such system (R&D) in accordance with the requirements?	Preferentially a shelf product without R&D. COTS+ INTEGRATION

This Clarification document, constitutes an integral part of the Tender Documents, and the Participant is requested to attach a signed copy thereof to its Proposal.

Name of Participant: _____ Participant Signature: _____

Date: _____

Appendix A

Appendix 6.1 (Amended)

The Bidder's Affidavit

to Show Proof of Compliance with the Threshold Condition Outlined in Section 5.2 of the Terms of Tender Volume

I, the Undersigned, Mr./Mrs. _____, bearer of the ID No. _____, after having been warned that I must declare the truth and that I shall be liable for the penalties prescribed by law if I do not do so, I hereby declare in writing as follows:

1. I serve as a manager in _____ [**the Bidder's name**], Corporate/Partnership ID _____ (hereinafter: "The Bidder") lawfully registered in the State of Israel and lawfully authorized by the Bidder to sign on this affidavit in support of the proposal to E-Tender (online) No.53/20 to Locate, Examine and Deliver Technological Solutions for Establishing and Operating a Smart Airspace in Support of UAS and Multirotor Flights (hereinafter: "**The Tender**").
2. The Bidder or subcontractor on its behalf [**please encircle the relevant possibility**] is experienced in manning and operating service centers on a 24/7 basis in the field of control rooms for ___ months during [**please complete**] the three years before the Tender proposal submission deadline.
3. As of the Tender proposal submission deadline, the Bidder employs (in an employee-employer relationship) ___ [**please complete**] full-time employees.
4. The Bidder is experienced in working vis-a-vis the CAAI and/or the IAA and/or the IAF and/or the IAF ACU Command.

Signature of the Declarant

Attorney Affirmation

I the Undersigned _____, Attorney at Law, from _____ Street, hereby affirm that on the date _____ appeared before me in my office Mr./Mrs. _____, authorized to sign on behalf of the Bidder, and identified by means of an identity card No. _____, and after warning him/her to declare the truth and of the penalties prescribed law if he/she does not do so, affirmed the veracity of the affidavit above and signed before me.

The Attorney's Signature & Stamp

Appendix 6.2 (Amended)

The Bidder's Affidavit

to Show Proof of Compliance with the Threshold Condition Outlined in Section 5.3 of the Terms of Tender Volume

I, the Undersigned, Mr./Mrs. _____, bearer of the ID No. _____, after having been warned that I must declare the truth and that I shall be liable for the penalties prescribed by law if I do not do so, I hereby declare in writing as follows:

1. I serve as a manager in _____ [**the Bidder's name**], Corporate/Partnership ID _____ (hereinafter: "The Bidder") lawfully registered in the State of Israel and lawfully authorized by the Bidder to sign on this affidavit in support of the proposal to E-Tender (online) No.53/20 to Locate, Examine and Deliver Technological Solutions for Establishing and Operating a Smart Airspace in Support of UAS and Multirotor Flights (hereinafter: "**The Tender**").
2. The Bidder developed and deployed at least ____ [Please complete] IT systems that are in use by a client on the due date of Tender proposal submissions, and each one of them has ____ [**Please complete**] users.
3. The Bidder developed and deployed an IT system that on the due date of Tender proposal submissions is in use for a period of ____ years [**Please complete**], for a client that is an entity in the aviation industry and/or bank and/or insurance company and/or primary HMO and/or a government hospital in and/or a main defense industry and/or army.
4. Below is a detailed listing of the Bidder's experience for showing proof of compliance as detailed in Section 2 above:

Ser. No.	A List of the Services Provided	No. of Users in the IT System	The Client's Name	The Period of the System's Use by the Client [Note at least a month and year]	Client Contact Person [Note the position held in the client's employment and contact details - telephone + email]

5. Below is a detailed listing of the Bidder's experience for showing proof of compliance as detailed in Section 3 above:

Ser. No.	A List of the Services Provided	The Client's Identity [Please mark the relevant possibility]	The Client's Name	The Period of the System's Use by the Client [Note at least a month and year]	Client Contact Person [Note the position held in the client's employment and contact details - telephone + email]
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company <input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital <input type="checkbox"/> Main Defense Industry <input type="checkbox"/> Army			
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company <input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital <input type="checkbox"/> Main Defense Industry <input type="checkbox"/> Army			

Signature of the Declarant

Attorney Affirmation

I the Undersigned _____, Attorney at Law, from _____ Street, hereby affirm that on the date _____ appeared before me in my office Mr./Mrs. _____, authorized to sign on behalf of the Bidder, and identified by means of an identity card No. _____, and after warning him/her to declare the truth and of the penalties prescribed law if he/she does not do so, affirmed the veracity of the affidavit above and signed before me.

The Attorney's Signature & Stamp

Appendix 6.3 (Amended)

The Bidder's Affidavit
to Show Proof of Compliance with the Threshold Condition Outlined in Section 5.4 of the Terms
of Tender Volume

I, the Undersigned, Mr./Mrs. _____, bearer of the ID No. _____, after having been warned that I must declare the truth and that I shall be liable for the penalties prescribed by law if I do not do so, I hereby declare in writing as follows:

1. I serve as a manager in _____ [**the Bidder's name**], Corporate/Partnership ID _____ (hereinafter: "The Bidder") lawfully registered in the State of Israel and lawfully authorized by the Bidder to sign on this affidavit in support of the proposal to E-Tender (online) No.53/20 to Locate, Examine and Deliver Technological Solutions for Establishing and Operating a Smart Airspace in Support of UAS and Multirotor Flights (hereinafter: "**The Tender**").
2. The Bidder developed and deployed ____ [**Please complete**] IT systems that are in use by a client on the due date of Tender proposal submissions, and each one of them has ____ [**Please complete**] users.
3. The Bidder developed and deployed an IT system that on the due date of Tender proposal submissions is in use for a period of ____ years [**Please complete**], for a client that is an entity in the aviation industry and/or bank and/or insurance company and/or primary HMO, and/or a government hospital and/or a main defense industry and/or army.
4. The Bidder has ____ months [**please complete**] experience during the five years before the due date for Tender proposal submission in redundant and protected database (DB) system management, including database management as per the Privacy Protection Law 5741-1981 and its regulations, or in accordance with the European Convention for the Protection of Individuals with Regard to Automatic Processing of Sensitive Data (GDPR) or other regulation in accordance to a law of a country that insures a level of protection no lesser, *mutatis mutandis*, than the level of protection of data provided for by the Israeli law for a client that is an entity in the aviation industry and/or bank and/or insurance company and/or primary HMO, and/or a government hospital and/or a main defense industry and/or army.

The Bidders experience in in redundant and protected database (DB) system management, including database management is per [**Please mark**]:

- Privacy Protection Law 5741-1981 and its regulations.
- In accordance with the European Convention for the Protection of Individuals with Regard to Automatic Processing of Sensitive Data (GDPR).
- Other regulation in accordance to a law of a country that insures a level of protection no lesser, *mutatis mutandis*, than the level of protection of data provided for by the Israeli law, including the following principles: (1) Data shall be gathered and processed in a legal and fair manner; (2) Date shall be held, used and delivered only for the purpose for which it was received; (3) Data gathered shall be accurate and up to date; (4) The right of inspection is

reserved to the data subject; (5) The obligation to take adequate security measures to protect data in databases is mandatory.

5. The database management system detailed in Section 4 above has the support capacity to record at least _____[**please complete**] entities.
6. Below is a detailed listing of the Bidder's experience for showing proof of compliance as detailed in Section 2 above:

Ser. No.	A List of the Services Provided	No. of Users in the IT System	The Client's Name	The Period of the System's Use by the Client [Note at least a month and year]	Client Contact Person [Note the position held in the client's employment and contact details - telephone + email]

7. Below is a detailed listing of the Bidder's experience for showing proof of compliance as detailed in Section 3 above:

Ser. No.	A List of the Services Provided	The Client's Identity [Please mark the relevant possibility]	The Client's Name	The Period of the System's Use by the Client [Note at least a month and year]	Client Contact Person [Note the position held in the client's employment and contact details - telephone + email]
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company <input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital			

		<input type="checkbox"/> Main Defense Industry <input type="checkbox"/> Army			
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company <input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital <input type="checkbox"/> Army			

8. Below is a detailed listing of the Bidder's experience for showing proof of compliance as detailed in Section 4 above:

Ser. No.	A List of the Services Provided	The Client's Identity [Please mark the relevant possibility]	The Client's Name	The period for which the Bidder provided the services [Note at least a month and year]	Client Contact Person [Note the position held in the client's employment and contact details - telephone + email]
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company <input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital <input type="checkbox"/> Main Defense Industry <input type="checkbox"/> Army			
		<input type="checkbox"/> Aviation Entity <input type="checkbox"/> Bank <input type="checkbox"/> Insurance Company			

		<input type="checkbox"/> Primary HMO <input type="checkbox"/> Government Hospital <input type="checkbox"/> Main Defense Industry <input type="checkbox"/> Army			
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Signature of the Declarant

Attorney Affirmation

I the Undersigned _____, Attorney at Law, from _____ Street, hereby affirm that on the date _____ appeared before be in my office Mr./Mrs. _____, authorized to sign on behalf of the Bidder, and identified by means of an identity card No. _____, and after warning him/her to declare the truth and of the penalties prescribed law if he/she does not do so, affirmed the veracity of the affidavit above and signed before me.

The Attorney's Signature & Stamp

Appendix 6.4 (Amended)

The Bidder's Affidavit
to Show Proof of Compliance with the Threshold Condition Outlined in Section 5.5

I, the Undersigned, Mr./Mrs. _____, bearer of the ID No. _____, after having been warned that I must declare the truth and that I shall be liable for the penalties prescribed by law if I do not do so, I hereby declare in writing as follows:

1. I serve as a manager in _____ [**the Bidder's name**], Corporate/Partnership ID _____ (hereinafter: "The Bidder") lawfully registered in the State of Israel and lawfully authorized by the Bidder to sign on this affidavit in support of the proposal to E-Tender (online) No.53/20 to Locate, Examine and Deliver Technological Solutions for Establishing and Operating a Smart Airspace in Support of UAS and Multirotor Flights (hereinafter: "**The Tender**").
2. The bidder or a subcontractor on the bidders behalf [**please mark relevant option**] meets all the mandatory requirements of Service Package No. 4, as specified in Volume 4 "**Principles for Composing the Technical Response**".

Signature of the Declarant

Attorney Affirmation

I the Undersigned _____, Attorney at Law, from _____ Street, hereby affirm that on the date _____ appeared before me in my office Mr./Mrs. _____, authorized to sign on behalf of the Bidder, and identified by means of an identity card No. _____, and after warning him/her to declare the truth and of the penalties prescribed law if he/she does not do so, affirmed the veracity of the affidavit above and signed before me.

The Attorney's Signature & Stamp

Appendix B

The Bidder's Affidavit
to Show Proof of Compliance with the Threshold Condition Outlined in Section _____

Signature of the Declarant

Affirmation

I the Undersigned _____, Attorney at Law, from _____ Street, hereby affirm that on the date _____ appeared before me in my office Mr./Mrs. _____, authorized to sign on behalf of the Bidder, and identified by means of an identity card No. _____, and after warning him/her to declare the truth and of the penalties prescribed law if he/she does not do so, affirmed the veracity of the affidavit above and signed before me.

The Attorney's
Signature & Stamp

